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The Director of Central Intelligence

Washington, D.C. 20505

LOGGED
18 JAN 1983

Intelligence Community Staff

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DCI/ICS 83-4204
11 January 1983

Mr. Lewis Hoffacker
Shell Oil Company
One Shell Plaza
P. O. Box 2463
Houston, TX 77001

Dear Lew:

I am writing to confirm the arrangements for our meeting on 18 January and to provide you with a better idea of our objectives. I will be accompanied by [] Deputy Director, Office of Planning, Intelligence Community Staff. We will arrive at your office at 8:30 a.m., on Tuesday, and plan to be there until about noon.

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You may recall from our meeting in December that we described the Intelligence Community as a rather disparate entity that is difficult to describe briefly. Nevertheless, I have enclosed a brochure that will give you some idea of the relationship between the Director of Central Intelligence, the Central Intelligence Agency, the other intelligence agencies, and the national security structure. I believe that it would be helpful if our meeting were to begin with a more detailed description by us of the Community's organization and the problems that structure poses for long-range planning.

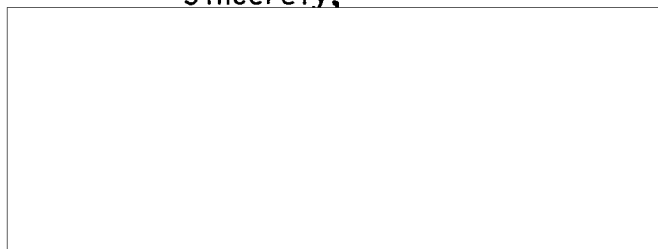
I propose to leave the remainder of the morning in your hands. We have three items on our agenda, which we hope you will address as you see fit:

- a. Methodology--We would like to know how you plan at the corporate level. What are the kinds of issues you consider and how are they selected? How are long-range planning issues addressed? Resolved? How do recommendations find their way into division budgets?
- b. Significant Long-Range Issues--Within your planning horizon, what are the major, pivotal issues that have emerged from your long-range planning process? What we have in mind are those developments, both national and international, that will require a response from your organization. The response may be in terms of product or organization/management change.

- c. Corporate Response--What are the corporate responses to each of the major long-term planning issues cited above? We do not wish to intrude upon proprietary information, but we would be interested in a general idea of the nature of these responses.

I wish to thank you for your efforts in making this meeting possible, and look forward to our visit to Shell.

Sincerely,



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Enclosure:
"Intelligence--The
Acme of Skill"

Letter to Mr. Lewis Hoffacker, One Shell Plaza, P. O. Box 2463, Houston, TX,
re: 18 January 1983 meeting.

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(11 January 1983)

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